



### Disclaimer



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### Overview

**Axilion** (TLV: AILN) harnesses the power of AI to help cities take control of their mobility challenges. Our cutting-edge X Way suite of AI Cloud Services (SaaS), generates real-time traffic insights and optimized traffic plans, enhancing urban livelihood.



### Axilion – Start of 2024:





X Way is a unique solution, field tested, validated business model, outpacing current technologies



Nine pilot engagements, at various stages, with customers managing over 12,000 intersections



US market focus, largest worldwide, with excellent traction



Key 2024 milestone – multiyear, significant service contract within 2H24



Secured a wide range of business partners, aimed at expanding and accelerating US market penetration



Las Vegas pilot showing 12% improvement in main arterial travel time, annual \$1.3M commuter time savings





# Poorly timed traffic signals contribute to massive inefficiencies in driver commutes and significant fuel emissions



Approximately **7%** of driving time is spent waiting at <u>signalized</u> intersections.



### An existing \$1 billion yearly industry at a disruption point



There are over 330,000 signalized intersections in the United States.



Federal guidelines require retiming at least every 2-to-3 years.



City leaders are under increasing pressure to address commuter satisfaction, safety & micro mobility

\$550 billion is available for transportation innovation through federal grants



Embracing innovation in signal timing



Retiming a single intersection costs between \$2,500 to \$3,500, costing cities over \$1 billion every couple years



# Traffic engineering did not change over the last century!!



Engineers lack the ability to experiment with traffic signal changes without impacting real-time traffic and potentially putting drivers at risk.

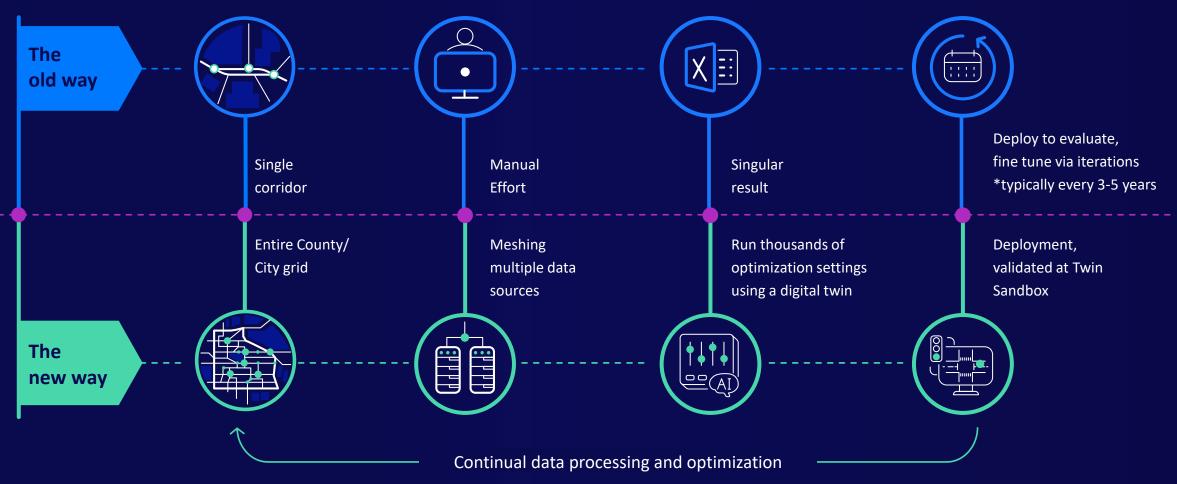
Traffic engineers are rooted in a conservative mindset and haven't changed their approach in 50 years.

Cities cannot process the sheer volume of data needed to make effective traffic signal enhancements.



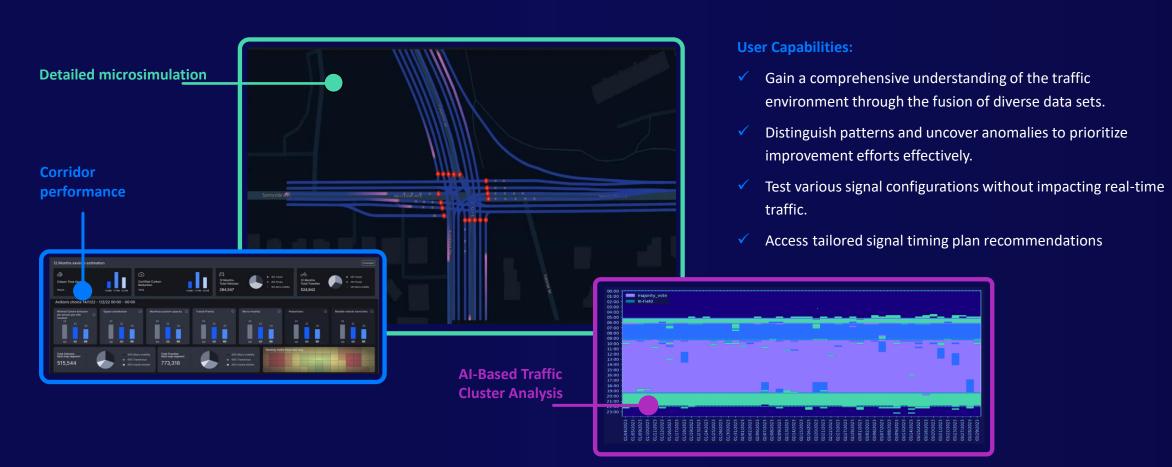


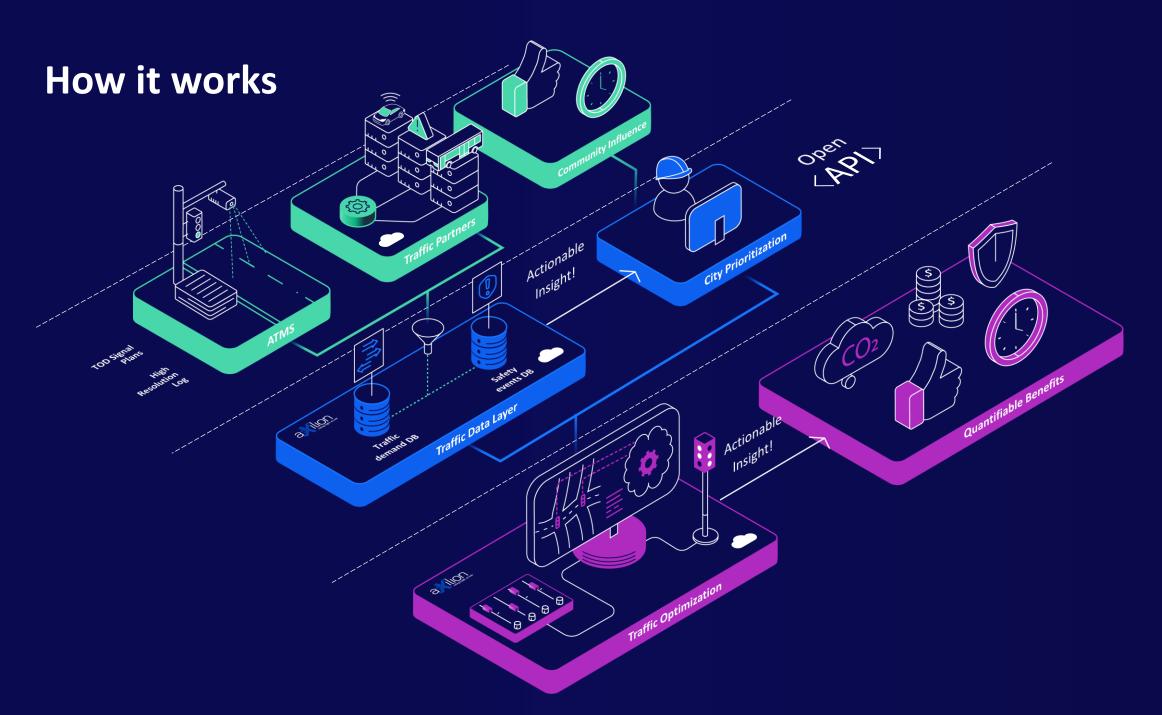
Paradigm shift from a manual, one-corridor-at-a-time approach, to an AI powered, SAAS based automated solution for managing signal timing on the large scale





### X Way uses AI-Powered digital twin technology to test tens of thousands of traffic signal timing without affecting real-time traffic







#### **Partners and Prospects**











































#### Case study:



- Controls over 1,600 intersections,
- \$445M annual budget



**Timeline** 

Sep 2023 – Jan 2024



**LOCATION** 

Blue Diamond Rd. 9 intersections across 6.5miles Las Vegas, NV

# Speeding Up Travel Time by 12% for RTC of Southern Nevada



12%

improvement in main arterial travel time

Initial time-space analysis shows an average speed of 33mph in vehicles traveling westbound, marking a 10.4% reduction in travel time



23%

reduction in control delay

Projected improvement in commuter delay due to traffic signal operation for signalized intersections



\$1.3M

### dollars saved annually

Projected annual savings resulting from a combined 68K hour reduction in commuter travel time and a 39-ton reduction in carbon emissions



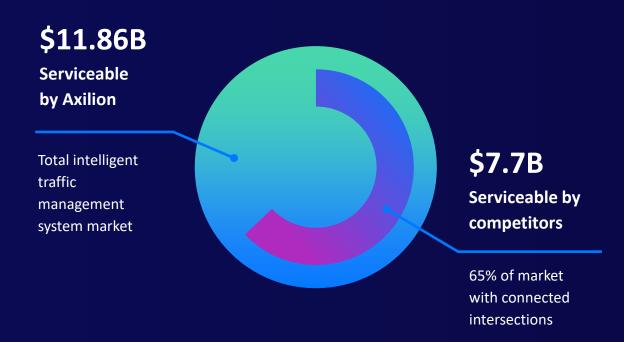
# The traffic management market is massive and is poised to grow exponentially in the coming years

Intelligent traffic management system market growing at a 13.8% 4-year CAGR



**Source:** Grand View Research

Axilion is the only company today with the capability to address the entire market



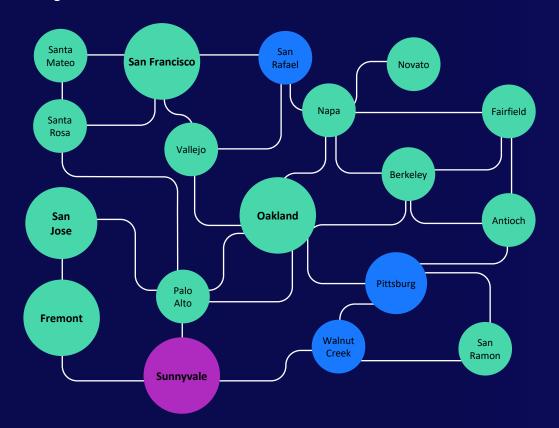
**Source:** The Insight Partners



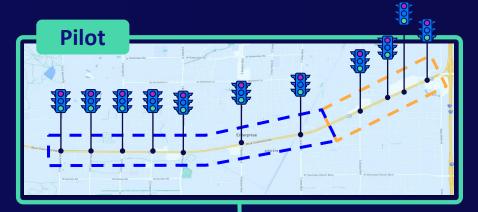
## Optimizing specific traffic corridors has a network effect that extends to interconnected corridors

#### **One City Sparks Regional Connections**

Utilizing a network of interconnected cities to broaden our impact across the region.



#### Single Pilot, Citywide Reach



Harnessing a single pilot to unlock the potential of citywide distribution.



With a software based solution and a three-month pilot, this SAAS based platform expands in a dramatic manner across geographies



# A tiered SAAS model enables Axilion to serve a diverse market, offering clients the flexibility to upgrade

Signal Retiming

Regional grid management

TIER 2

ADD-ON

Digital Twin City Level Insights







- Per intersection / per year multi year service contract
- Typical engagement will include several corridors (10-20 intersections)

- Full blown digital twin
- Multi-year funding allocation
- Unlimited optimization across the entire grid

- Future planning
- Operations
- Scenario modeling

#### **Financial projections:**





EOY 2023 FCF:

\$8.1M



### Thank you!

